# Alzheimer Society of Ontario Financial Statements For the year ended March 31, 2023

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# Independent Auditor's Report

To the Board of Directors of Alzheimer Society of Ontario

Opinion

We have audited the financial statements of Alzheimer Society of Ontario (the "Society"), which comprise the statement of financial position as at March 31, 2023, and the statements of revenue and expenses, changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as at March 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants

Oakville, Ontario June 26, 2023

# **Alzheimer Society of Ontario** Statement of Revenue and Expenses

For the year ended March 31	2023	2022
Revenue Support from the public Individual giving and direct marketing	\$ 9,688,519	\$ 14,109,191
Bequests Corporate giving	937,457 714,717	1,021,692 384,547
Total support from the public	11,340,693	15,515,430
Government Government health programs	866,759	819,046
Partner charities (Note 9) Literature and seminars Investment and other income Government subsidy (Note 14)	1,829,930 482,608 278,683 100,825	1,783,861 467,057 276,935 863,555
Total revenue	14,899,498	19,725,884
Expenses Programs Services Research Partner charities (Note 9) Government health programs	5,099,534 857,869 2,704,504 866,759	3,907,828 1,833,286 4,937,243 819,046
Total program expenses	9,528,666	11,497,403
Support Fundraising Administration (Note 12)	3,640,531 1,172,640	3,565,759 1,201,884
Total support expenses	4,813,171	4,767,643
Total expenses	14,341,837	16,265,046
Excess of revenue over expenses before unrealized losses on long-term investments	557,661	3,460,838
Unrealized losses on long-term investments	(61,831)	(26,843)
Excess of revenue over expenses	\$ 495,830	\$ 3,433,995

	Statement of Financial Positio							
March 31		202						
Assets								
Current Cash Accounts receivable (Note 2) Prepaid expenses	\$	4,999,610 1,067,340 174,431	\$	6,084,901 1,915,725 96,887				
		5,241,381		8,097,513				
ong-term investments (Note 3) operty and equipment (Note 4) rangible assets (Note 5)		3,717,136 113,160 535,419		3,764,237 138,800 206,581				
	\$	10,607,096	\$	12,207,131				
Liabilities and Fund Balances								
Current Accounts payable and accrued liabilities (Note 7) Deferred revenue (Note 8)	\$	648,887 296,855	\$	2,265,711 775,896				
	1997 - B	945,742		3,041,607				
Ind balances Internally restricted funds Invested in property and equipment fund Invested in intangible assets fund Unrestricted fund		6,776,997 113,160 535,419 2,235,778		6,081,029 138,800 206,581 2,739,114				
		2,235,770		2,755,114				
		9,661,354		9,165,524				

# Alzheimer Society of Ontario

On behalf of the Board:

10 Director Matter Director

The accompanying notes are an integral part of these financial statements  $\ensuremath{\mathbf{5}}$ 

# Alzheimer Society of Ontario Statement of Changes in Fund Balances

#### For the year ended March 31

	Intern	nally Restricte	estricted Funds Invested in											
	Fiscal Strength Fund	Strategic Investment Fund		Ottawa Fund	E	Property and quipment Fund		Invested in Intangible Assets Unrestricted Fund Fund			2023	2022		
Fund balance, beginning of year	\$ 1,684,322	\$ 4,256,394	\$	140,313	\$	138,800	\$	206,581	\$ 2,739,114	\$	9,165,524	\$5,731,529		
Excess (deficiency) of revenue over expenses for the year	-	(59,432)		-		(49,998)		(48,886)	654,146		495,830	3,433,995		
Purchase of property and equipment	-	-		-		24,358		-	(24,358)		-	-		
Development of intangible assets	-	(237,951)		-		-		377,724	(139,773)		-	-		
Transfer to Strategic Investment Fund	-	164,711		-		-		-	(164,711)		-	-		
Transfers to other funds	782,004	-		46,636		-		-	(828,640)		-	-		
Fund balance, end of year	\$ 2,466,326	\$ 4,123,722	\$	186,949	\$	113,160	\$	535,419	\$ 2,235,778	\$	9,661,354	\$9,165,524		

# Alzheimer Society of Ontario Statement of Cash Flows

For the year ended March 31		2023	2022
Cash provided by (used in)			
<b>Operating activities</b> Excess of revenue over expenses Adjustments required to reconcile excess of revenue over expenses with net cash provided by operating activities	\$	<b>495,830</b> \$	3,433,995
Amortization of property and equipment Amortization of intangible assets Unrealized losses on long-term investments Changes in non-cash working capital balances		49,998 48,886 61,831	43,896 39,581 26,843
Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue	_	848,385 (77,544) (1,616,824) (479,041)	(192,341) 7,962 911,805 380,322
	_	(668,479)	4,652,063
Investing activities Purchase of long-term investments Redemption of short-term investments Purchase of property and equipment Purchase of intangible assets	_	(14,730) - (24,358) (377,724)	(177,464) 416,154 (42,476) (73,294)
	_	(416,812)	122,920
Increase (decrease) in cash during the year		(1,085,291)	4,774,983
Cash, beginning of year	_	6,084,901	1,309,918
Cash, end of year	\$	4,999,610 \$	6,084,901

#### March 31, 2023

#### 1. Summary of Significant Accounting Policies

#### Purpose of the Organization

Alzheimer Society of Ontario is an association of individually incorporated Member Local Societies whose mission is to alleviate the personal and social consequences of Alzheimer's Disease and related disorders and to promote research. The role of the Society is to collaborate with all levels of the Alzheimer's community in order to foster excellence in services, education and research.

The Society was incorporated on January 10, 1983 without share capital, under the relevant provisions of the Ontario Corporations Act. Under the Income Tax Act, the Society is classified as a registered charity and is therefore exempt from income taxes.

#### Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Financial Statement Presentation**

These financial statements reflect only the assets, liabilities, and operations under the administration of the Society. The assets, liabilities and operations of the various separately incorporated Ontario Member Local Societies of the Alzheimer Society of Ontario are not included in these financial statements.

#### **Revenue Recognition**

Contributions, including public support, bequests and memoriams, and amounts received from corporations and foundations, are recognized as revenue when the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions are initially recorded as deferred revenue and are recognized as revenue in the year in which the related expenses are incurred.

Investment income includes interest, dividends and realized and unrealized gains or losses on investments, and is reported net of fees, commissions and interest expense. Interest income is recorded using the accrual method and dividends are recorded when declared.

#### Internally Restricted Funds

#### Fiscal Strength Fund

The purpose of the Fiscal Strength Fund is to manage the financial risk of the Society and its Member Local Societies and promote financial stability. The fund balance represents 50% of normalized operating and fund development expenses and is adjusted periodically to reflect changing expense levels. Additions to the fund and expenditures from the fund require Board approval.

#### March 31, 2023

#### 1. Summary of Significant Accounting Policies (continued)

#### Internally Restricted Funds (continued)

#### Strategic Investment Fund

The purpose of the Strategic Investment Fund is to support Alzheimer's Societies in Ontario (ASiO) in innovation projects, test projects at the Local level prior to province-wide implementation, and strategic initiatives where capacity, effectiveness and efficiency can be realized through coordination at the Provincial level. Local Societies in Ontario can also apply to the ASO Board for short-term funding from the Strategic Investment Fund. Additions to the Strategic Investment fund are typically generated through the allocation of ASO's Net Surplus, as defined in the ASiO Federation Agreement. Additions and expenditures from the fund require Board approval. \$3,959,011 (2022 - \$4,296,394) of the Strategic Investment fund has been restricted to cover Local Society costs associated with the Fund Development Engine (Donor CRM) and the implementation of a province-wide unified client database (Client CRM).

#### Ottawa Fund

The purpose of the Ottawa Fund is to deliver programs and services in the Ottawa area. Additions to the fund and expenditures from the fund require Board approval.

#### **Financial Instruments**

#### Initial measurement

Financial instruments are measured at fair value when issued or acquired. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

#### Subsequent measurement

The Society subsequently measures its financial assets and liabilities at amortized cost less impairment, except for those equities quoted in an active market, which are measured at fair value. The Society has also irrevocably elected to measure its fixed income investments at fair value. All changes in fair value of the Society's investments in equities quoted in an active market and in fixed income investments are recorded in the statement of revenue and expenses.

For financial assets measured at cost or amortized cost, the Society regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Society determines that there is a significant adverse change in the expected timing or amount of future cash flows from the asset, it recognizes an impairment loss in the statement of revenue and expenses. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

#### March 31, 2023

#### 1. Summary of Significant Accounting Policies (continued)

#### Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from management's best estimates as additional information becomes available in the future.

#### **Property and Equipment**

Purchased property and equipment are recorded at cost. The Society provides for amortization using the straight-line method at rates designed to amortize the cost of the property and equipment over their estimated useful lives. The annual amortization rates are as follows:

Furniture and equipment	- 5 years
Computer equipment	- 3 years
Leasehold improvements	- over term of lease

When a property or equipment no longer has any long-term service potential to the Society, the excess of its net carrying amount over any residual value is recognized as an expense in the statement of revenue and expenses. Any write-downs recognized are not reversed.

#### Intangible Assets

Intangible assets consists of a customer relationship management system (CRM), is recorded at cost and is amortized over its estimated useful life. This intangible asset is being amortized on a straight-line basis over 5 years. The balance also includes Shared Services Centre systems which is being amortized on a straight-line basis over 3 years. The Client Relationship Management System (CRM) - Programs will be amortized when in use.

Intangible assets with finite useful lives are tested for impairment when events or circumstances indicate that their carrying amount may not be recoverable.

#### **Development Costs**

All research costs relating to internal projects are charged to operations in the year of the expenditure. Development costs are only capitalized if they meet the criteria for capitalization and are amortized over the expected useful life of the intangible asset. Development costs are written off when there is no longer an expectation of future benefits.

#### **Interfund Transfers and Allocations**

The excess of revenue over expenses for the year is allocated in accordance with the Society's financial policy statements. Any residual excess is allocated to the Unrestricted Fund. Interfund transfers are made in accordance with policies and guidelines approved by the Board of Directors.

#### March 31, 2023

#### 1. Summary of Significant Accounting Policies (continued)

#### **Operating and Overhead Expenses**

Certain operating and overhead expenses are allocated to other expense categories based upon reasonable estimates of staff time or costs incurred (Note 11).

#### Foreign Currency

The Society's results of operations denominated in foreign currencies are translated into Canadian dollars at the exchange rate in effect at that date. At the transaction date, each asset is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the period end date, monetary assets and investments carried at fair value are translated into Canadian dollars by using the exchange rate in effect at that date. Exchange gains and losses arising from these transactions are reflected in income or expense in the period.

#### **Donated Services**

The operation of the Society is dependent on services provided by volunteers. Since these services are not normally purchased by the Society and due to the difficulty of determining their fair market value, donated services are not recorded in the accounts.

#### Remuneration of the Board

Members of the Board of Directors are volunteers who serve without remuneration.

#### 2. Accounts Receivable

	 2023	2022
Alzheimer Society of Canada Member Local Societies Government Other	\$ 399,402 66,541 496,298 105,099	\$ 1,118,571 53,569 525,953 217,632
	\$ 1,067,340	\$ 1,915,725

#### March 31, 2023

#### 3. Long-term Investments

The fair value of long-term investments is as follows:

	 2023	2022	
Cash	\$ 57,285	\$	240,126
Fixed income	-		441,568
Equities - Canadian	253,120		269,959
Equities - Foreign	533,090		606,594
Pooled funds - Canadian	1,886,800		1,222,310
Pooled funds - Foreign	 986,841		983,680
	\$ 3,717,136	\$	3,764,237

The equities are invested in Canadian and international publicly traded securities.

#### 4. Property and Equipment

			2023		2022
	 Accumulated Cost Amortization			Cost	 cumulated
Furniture and equipment Computer equipment Leasehold improvements	\$ 40,900 97,084 85,806	\$	27,710 46,165 36,755	\$ 221,933 184,020 218,208	\$ 197,970 126,719 160,672
	\$ 223,790	\$	110,630	\$ 624,161	\$ 485,361
Net book value		\$	113,160		\$ 138,800

#### March 31, 2023

#### 5. Intangible Assets

		2023		2022
	Cost	 ccumulated mortization	Cost	Accumulated Amortization
Customer Relationship Management system - (CRM) - Fundraising Client Relationship Management system	\$ 190,349	\$ 95,174	\$ 190,349	\$ 57,105
(CRM) - Programs	289,521	-	51,570	-
Shared Services Centre systems Web Portal Moodle Upgrade ALZeducate	93,728 67,769	10,774	44,476	22,709
ALZeuucale		-	-	
	\$ 641,367	\$ 105,948	\$ 286,395	\$ 79,814
Net book value		\$ 535,419		\$ 206,581

The CRM system relates to costs incurred by the Society to integrate AST's instance of CRM with the majority of local societies in Ontario.

The Client Relationship Management System (CRM) - Programs and Web Portal Moodle Upgrade ALZeducate are not yet in use, therefore they have not been amortized.

#### 6. Credit Facility

The Society has an unused demand operating credit facility (2022 - unused) of \$1,000,000 available which bears interest at the bank's prime rate and is due on demand. The facility is secured by a general security agreement providing a first-priority security interest on all present and future property of the Society and an assignment of fire and other perils insurance on the property and assets.

#### March 31, 2023

7.	Accounts Payable and Accrued Liabilities		
		 2023	2022
	Alzheimer Societies in Ontario ("ASiO") Shared Services Centre (Note 9(i)) Alzheimer Society of Canada Other	\$ 151,957 27,055 469,875	\$ 1,791,607 54,924 419,179
		\$ 648,887	\$ 2,265,710

#### 8. Deferred Revenue

	 Opening Balance	Amounts Received		Closing Balance
brainXchange grant (a) Scholarship Fund (b) U-First Program (c) Ottawa (d)	\$ 279,041 26,278 90,000 267,355	\$ 169,845 - 9,000 125,662	\$ 333,650 26,278 90,000 270,821	\$ 115,236 - 9,000 122,196
Davos Alzheimer's Collaborative Grant (e) Other general programs	 - 113,222	226,405 25,000	225,906 88,298	499 49,924
	\$ 775,896	\$ 555,912	\$1,034,953	\$ 296,855

- (a) The brainXchange program (formally known as the Alzheimer Knowledge Exchange program) is supported by income earned by brainXchange. The brainXchange program facilitates the exchange of information, innovation and expertise among caregivers, educators, research and policy makers by connecting people to knowledge and dementia expertise.
- (b) The Scholarship Fund was established in fiscal 2012 through a donation from an anonymous donor and will be disbursed for qualified expenditures.
- (c) U-First is a dementia education and training program in Ontario for healthcare professionals.
- (d) The Alzheimer's Society of Ontario provides services to the Ottawa and Renfrew County. Throughout the year, donations that are received which are restricted for the purpose of serving the Ottawa and Renfrew County, are recorded in this account.
- (e) The Davos Alzheimer's Collaborative Grant was established in May 2022. It is funded by Davos Alzheimer's Collaborative, for the purpose of increasing cognitive assessment rates for older adults which seeks to assist in the early detection of cognitive decline through the use of a retinal scanner.

#### March 31, 2023

#### 9. Federation Agreements

In April 2009, the Society entered into a Federation Agreement ("FA") with the Alzheimer Society of Canada ("ASC") which replaced the existing agreement between ASC and the provincial Member Local Societies. All unrestricted funds received by ASC (except Safely Home registrations, investment income, national foundation, and corporation revenue and federal government grants for centrally coordinated national programs) are distributed to the province from which it originated. Direct mail revenue is flowed to the Society on a net basis. The Society pays ASC member assessments based on their percentage of total revenue across the federation in order to support ASC's expense budget. Partner charities on the statement of revenue and expenses includes payments made to ASC of \$1,569,399 (2022 - \$1,667,280).

On April 1, 2017, the Society entered into a new Alzheimer Societies in Ontario ("ASiO") Federation Agreement with 30 Societies. Under the terms of the agreement, the Society will distribute to the Local Societies \$1,000,000 annually, determined by the ratio of the respective Local Societies' fundraising revenue. On April 1, 2022, the agreement was amended so that the Society will distribute \$500,000 annually to the Local Societies, determined by the ratio of the respective Local Societies' population over 60 years of age in relation to ASiO, with a minimum revenue share amount of \$3,000 per Society. Partner charities on the statement of revenue and expenses includes payments made to Local Societies of \$1,135,105 (2022 - \$3,269,963).

Partner charities revenue:

	 2023	2022
ASiO shared services centre (i)	\$ -	\$ 500,000
Chapter research	148,124	172,074
Ontario Government Dementia Strategy - First Link	249,000	249,000
Davos Alzheimer's Collaborative Grant	225,906	-
Ottawa revenue	156,449	4,065
Revenue from local societies	-	18,750
Shared services centre	 1,050,451	839,972
	\$ 1,829,930	\$ 1,783,861

(i) ASiO shared services centre revenue is designated for the costs associated to operate shared services under the ASiO Federation Agreement. In the prior year, \$500,000 was the set amount collected from the ASiO on an annual basis for this purpose. Due to the change in the agreement dated April 1, 2022, this fee is no longer collected. Included in accounts payable and accrued liabilities is \$151,957 (2022 - \$1,791,607) (Note 7).

Partner charities expenses:

	 2023	2022
ASC operating cost assessment ASiO revenue distribution Other	\$ 1,569,399 618,075 517,030	\$ 1,667,280 2,715,155 554,808
	\$ 2,704,504	\$ 4,937,243

#### March 31, 2023

#### 10. Commitments

Pursuant to the co-tenancy agreement signed on April 1, 2008, the Alzheimer Societies of Canada, Ontario and Toronto co-located in new premises in order to benefit from efficiencies of scale. The lease was subsequently renewed until December 31, 2028. The co-tenancy agreement sets out the terms of the sharing of costs (based on the related cost drivers, which are primarily shared equally by each of the three co-tenants). Shared costs include leasehold improvements, furniture, equipment, rent, phones, and IT.

The Society's portion of the operating lease commitment for the next five years and thereafter is as follows:

2024 2025 2026 2027 2028 Thereafter	\$ 103,878 104,333 105,245 105,700 106,611 71,074
	\$ 596,841

#### 11. Operating, Overhead and Executive Expense Allocations

Certain operating, overhead and executive expenses are allocated to other expense categories based upon reasonable estimates of staff time or costs incurred.

	 2023	2022	
Summary of expenses:			
Facilities and office Professional fees and consulting Amortization	\$ 361,658 44,746 45,332	\$	274,512 72,444 29,366
	\$ 451,736	\$	376,322
Summary of allocations:			
Fundraising Services	\$ 73,867 377,869	\$	151,336 224,986
	\$ 451,736	\$	376,322

#### March 31, 2023

#### 12. Shared Services

Effective April 1, 2016, the Society, in conjunction with Alzheimer Society of Canada and Alzheimer Society of Toronto, agreed to merge the finance operations of each organization into one shared services department. Under the terms of the shared services agreement, the Society's portion of costs is determined annually. The cost related to the shared services department for the current year was \$576,369 (2022 - \$532,358) and is included in administration on the statement of revenue and expenses.

#### 13. Financial Instruments Risks

#### Credit risk

Credit risk arises from the potential that a counterparty will fail to perform its obligations. The Society is exposed to credit risk primarily with respect to their accounts receivable. The Society manages this risk through regular monitoring of balances and continuous communication with debtors.

#### Market risk

Market risk is the risk of potential loss caused by fluctuations in fair value or future cash flows of financial instruments through changes in their underlying market value. The Society is exposed to this risk through its long-term investments. The Society manages its risk through its Statement of Investment Policies and Guidelines.

#### Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Society is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the value of its investments. The Society manages its risk through its Statement of Investment Policies and Procedures.

#### Currency risk

Currency risk is the risk that arises from fluctuations in foreign exchange rates. The Society is exposed to currency risk with respect to its long-term investments denominated in U.S. dollars. \$1,110,270 (2022 - \$1,192,969) of investments are held in U.S. dollars.

These risks have not changed from the prior year.

#### 14. COVID-19

The Society qualified for the Canada Emergency Wage Subsidy ("CEWS") and the Canada Emergency Rent Subsidy ("CERS") from the Government of Canada. Included in government subsidy revenue is \$Nil (2022 - \$799,278) related to CEWS and \$Nil (2022 - \$64,277) related to CERS. The government subsidy of \$100,825 for the current year was from the Hardest Hit Business Recovery Program.